

## Company presentation

# The History

- 1647 : First mention of waxing craft in the family
- One of the oldest companies in Europe, family-owned for 14 generations
- 1899 : Production of the first dental waxes and technical waxes
- 1996: Invention of an innovative regeneration process for reprocessing foundry autoclave waste waxes
- Production exclusively in Germany





# The Present

## Ownership

- GmbH owned by Mrs. Dr. Barbara Sallinger and Mr. Raphael H. Sallinger

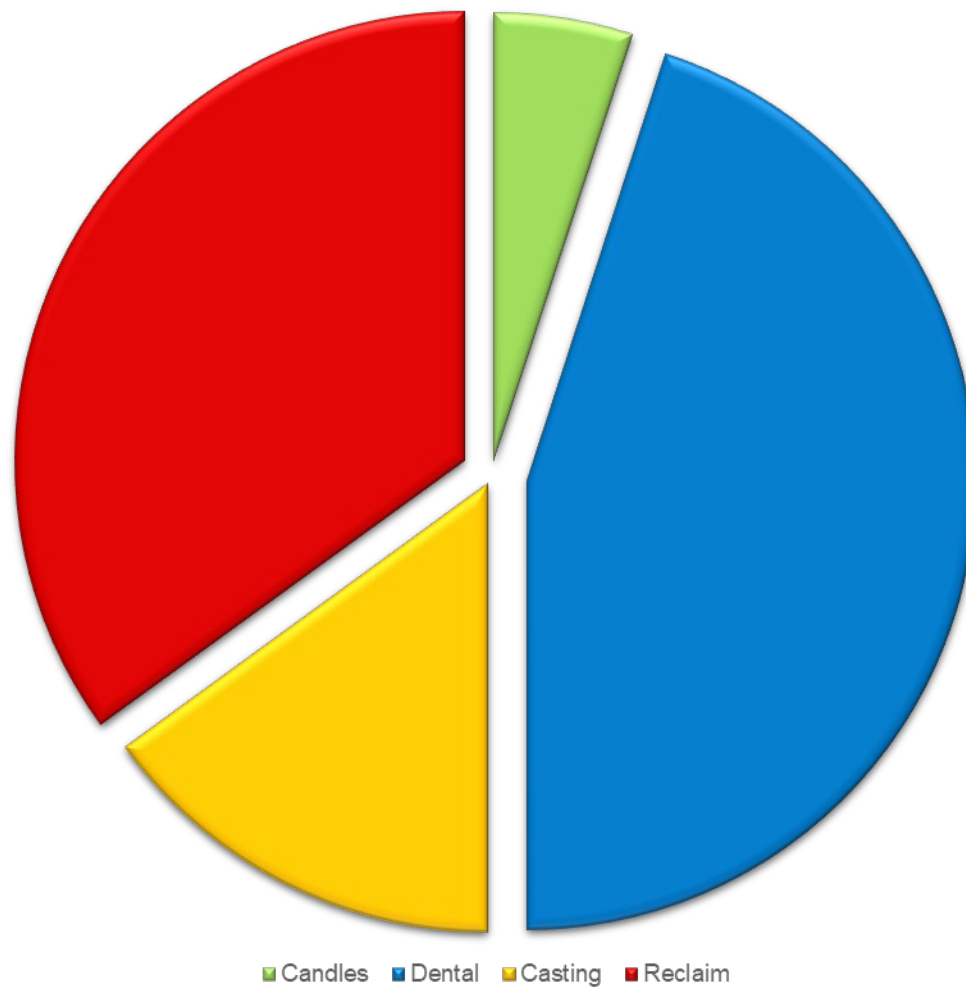
## People

- 45 highly skilled employees

## Main Products

- Casting waxes
- Reconstituted waxes
- Dental waxes
- Composites
- Candles

# Products



# MOR-CAST product range

- **MOR-CAST line 150 - 190**

**Filled pattern casting waxes** – Filled with cross linked polystyrene / acrylic, Iso and Terephalic acid etc. Extraordinary pattern reproducibility.



- **MOR-CAST line 200 - 250**

**Unfilled pattern casting waxes**

- **MOR-CAST line 300 - 350**

**Runner waxes** – Our high-quality runner waxes can be used to effectively save costs during the pattern manufacturing process.





- **MOR-CAST line 400 - 450**

**Stick and Dip Seal waxes** – We carry several sticky waxes with enhanced bonding properties to attach parts to runners or very complex multi-segmented parts.

- **MOR-CAST line 800 - 990**

**Reconstituted waxes** – Reclaimed waxes with almost virgin wax like quality standard to match the original virgin wax performance characteristics.

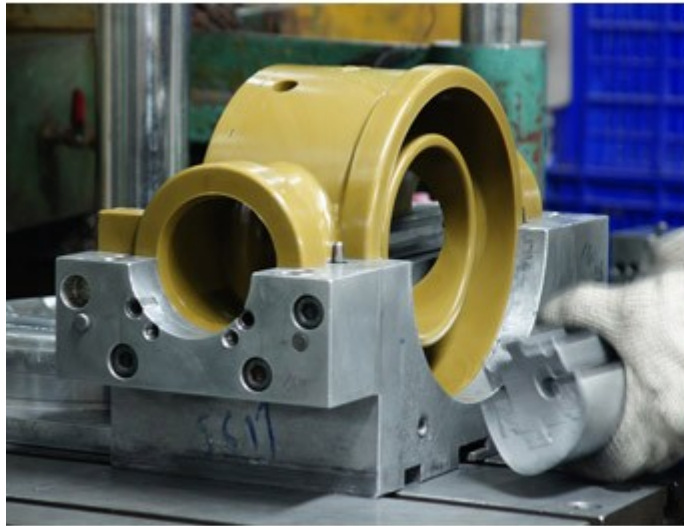
- **Tailor-made wax solutions**

**Extruded wax shapes & Jewelry waxes** – We offer a wide variety of sizes.



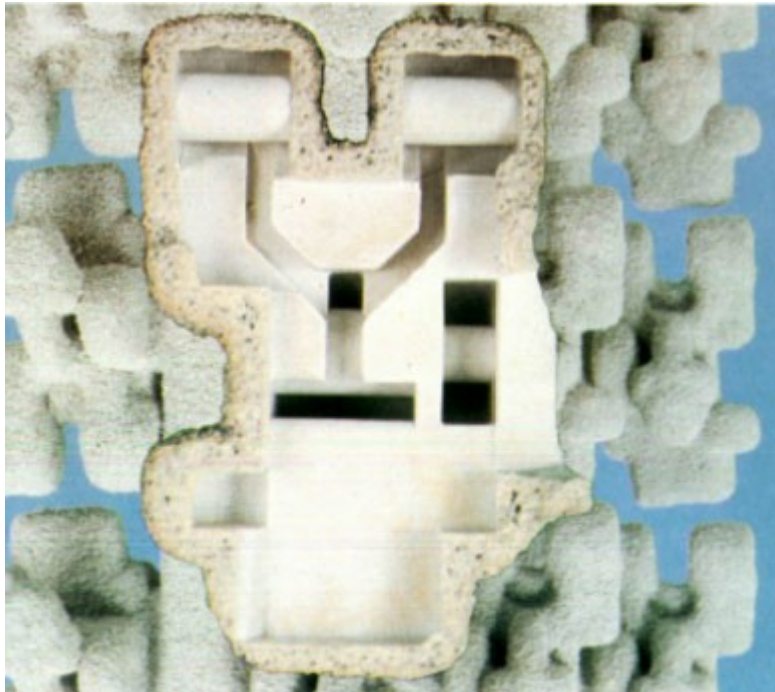
- **MOR-SOL WS Line**

**Water soluble waxes** – to obtain a greater degree of complexity in model making



# Refractory flours and sands

- Calcined Zircon Flour 200 mesh and 300 mesh
- Calcined Zircon Sand 108-112 AFS grade







# Products for non foundry industry

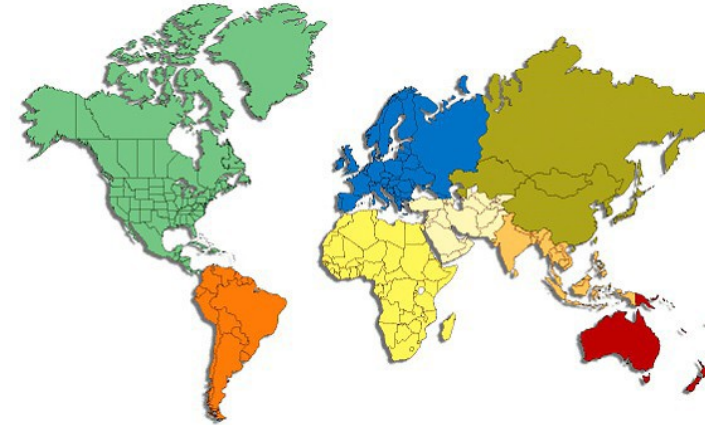
- Dental waxes
- Candles
- Composites



# Markets

## Export:

- 85% of production
- more than 40 countries worldwide



## Main Destinations:

- Europe - Germany, France, Russia, Slovakia, Italy, Poland, Serbia, Slovenia, Ukraine  
Sweden, Spain, Bulgaria, Hungary, Denmark, Finland, etc.
- Asia - India, Iran, Japan, Turkey, Malaysia, Bahrain, Israel
- America - USA, Canada, Mexico, Argentina, Brasilia
- Africa - Egypt, South Africa
- Australia



## Main Partners

- **Hofmann Ceramic** – Germany, Italy
- **Lanik Ceramic Foam Filters India** – India
- **METAMINE** – France
- **HTI** - Poland
- **TRAMET** – Serbia, Slovenia, Croatia, Bosnia
- Comil Cover Sand - Brasilia
- Rus Foundry Consult - Russia
- Exoterm - Slovenia
- G&L Beijers – Sweden
- STOTEK – Danmark
- Ingram Industries – Great Britain
- Minerals & Refractories - Israel

# Our Strategy

- Customer support at all levels.
- Promotion of **MORSA®** brand mark.
- Maintaining long term relationship with all customers & suppliers
- Continuous improvement of manufacturing processes.







## IMS

Integrated Management System introduced in MORSA is realized according to certified standards:

- **ISO 9001** (Quality)
- **ISO 14001** (Environment)
- **ISO 45001** (Health and safety)
- **ISO 50001** (Energy)

*Quality means doing it right  
when no one is looking (Henry Ford).*



## References

### Automotive Industry

- Fondium, BOSCH Rexroth, BREMBO
- BMW, PSA, VW, NEMAK, CIMOS, Componenta, Heunisch, TATRA, TATA, KAMAZ, IRAN TRACTOR
- Barum Continental

### Aircraft, Turbine and Medical Products

- Daido Casting, Feinguss Blank, DePuy, WSK (Pratt & Whitney), CPP, Zollern, Aeromet, PBS Turbo, PCS, Cabiran, Urdan

### Other Industries

- VHG, ZDAS, UNEX, Sachsenguss
- Constellium, HYDRO

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D E N T A L

MORSA

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COMPOSITES

## MORSA Wachsfabrik GmbH

- Family owned business
- Associated Branches:
  - **MORSA Dental** – since 1899 - Dental waxes
  - **MORSA Candles** – since 1647 – Candles
  - **MORSA Composites** – since 2020 – Fleece

**... Exceeding Waxpectations**